

**ATTACHMENT K - REFERENCE QUESTIONNAIRE
ST. LUCIE PUBLIC SCHOOLS
ITB 25-22
ELECTRICAL CONTRACTOR SERVICES**

FOR: Bismark Electrical Services, Inc.
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, via email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., **May 14, 2025**, and **must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the solicitation number and title listed at the top of this page.

Company Providing Reference Universal Cabling Systems, Inc.
Contact Name and Title/Position Ron Dubeau / President
Contact Telephone Number 561-659-6224 Ext. 207
Contact Email Address ron@ucscable.com

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments:

We have worked successfully with Bismark Electrical Services for over 22 years in multiple school districts, including Palm Beach County and Broward County.

2. How would you rate this Company's knowledge and expertise?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: Bismark Electrical Services, Inc. can be counted on to supply knowledgeable technicians.

3. How would you rate the Company's flexibility relative to changes in the scope and timelines?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: We are more than satisfied with the flexibility of scope and timelines, as school project schedules and scopes can change rapidly.

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments:

Quotes are provided quickly, and written scopes of work are detailed.

5. How would you rate the dynamics/interaction between the Company and your staff?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: All our estimators work directly with Bismark Electrical Services to provide quotes for any electrical work that is necessary on our projects. We have a great working relationship with the company.

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Charlie Maxhimer Rating: 3

Name: _____ Rating: _____

Name: _____ Rating: _____

Name: _____ Rating: _____

Comments:

7. With which aspect(s) of this Company's services are you most satisfied?

Comments: Flexibility of scheduling, quality of workmanship.

8. With which aspect(s) of this Company's services are you least satisfied?

Comments: None

9. Would you recommend this Company's services to your organization again?

Comments: Yes, we would recommend.